



Creating Better Leaders Who Create Better Organisations

## Stephan Melchior

### International Leadership & Sales Development Guru



#### Stephan's Expertise

Leadership Development  
Team Dynamics & Development  
Relationship Selling  
Negotiation and Communication

**Stephan is renowned for his one-of-a-kind style of engaging leaders to catalyse big change.**

Stephan has successfully conducted countless training programs over the past 18 years in more 30 countries around the world.

Running the Middle East operations for Wilson Learning Worldwide from 2007 to 2016, Stephan helped numerous organizations increase organizational performance and competitiveness in the markets.

His specialty lies in the area of sales and leadership effectiveness across all industries especially Oil&Gas, Automotive, Banking, Technology, Professional Services, Healthcare and many more.



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